

# SHEADS

Women's Investment and Financial Empowerment



# She Leads 2019

3 live events

Columbus
Tifton
Atlanta

51% of all Georgia residents are women

40%

women save 40% less for retirement than men

48%

of women say they are not "money confident"

33% of women report they do not have the tools to save for retirement

































# She Leads 2020

7 Teleconference Events

# May 5<sup>th</sup>

Relief &
Resources for
Small Businesses
in GA

# May 21st

Financial Scams: COVID & Beyond

(Partnered with the SEC, AARP & U.S. Attorney for the Northern District)

# June 3<sup>rd</sup>

Making Money Moves

# July 22<sup>nd</sup>

Financial Scams: COVID & Beyond (Millennial outreach)

# July 29th

Restoring &
Building Up Your Small
Business
In GA

# Sept 15<sup>th</sup>

Mission Readiness:
Helping Military Families Protect
Their
Finances From Coronavirus
Challenges

### Oct 29<sup>th</sup>

Finding Funding:
How To Fund Your Business
During a Pandemic & Beyond

# 2020 Teleconferences Guest Speakers



May 21st

**Donna Lowry**Moderator for Teleconferences
Host of GBS's Lawmakers

# May 5<sup>th</sup> Mary Ch Director, Training,

Mary Chapman
Director, Policy,
Training, & Outreach
State Purchasing
Division, DOAS



Marguerite Pressley
Davis
Business Financial
Strategist



**Sam Taussig** Head of Policy, Kabbage, Inc.



Richard R. Best Regional director SEC Atlanta, Regional Office



Noula Zaharis
Director, GA Secretary
of State Securities and
Charities Division



Byung J. "BJAY" Pak U.S.Attorney North District of GA



Lee Baker State President AARP Georgia



Shardea Ages
Partner and Wealth
Advisor
Greenwood Wealth
Management

June 3rd



Dawnita McCain
Managaing Director –
Corporate Banking,
Regions Bank



Kristin Pugh
CFP®, Senior Wealth
Advisor
TrueWealth LLC





Richard R. Best Regional director SEC Atlanta, Regional Office



Noula Zaharis
Director, GA Secretary
of State Securities and
Charities Division



Anna Burns
Regional Director
FTC Southeast Regional Office





# 2020 Teleconferences Guest Speakers



**Donna Lowry**Moderator for Teleconferences
Host of GBS's Lawmakers

#### July 29th



Marguerite Pressley
Davis
Business Financial
Strategist



Holly Hastings
Director, KYC Retail Bank
Leader Senior Vice
President, Citibank,
North America



Farah Allen CEO & Founder of The Labz

### September 15<sup>th</sup>



Kim Langford
Personal Finance
Journalist



Tiffiney Graham
Licensed in Georgia &
Alabama Realtor®



Shay Cook
Financial Readiness
Manager - FINRA Investor
Education Foundation



Tamara Hicks
Senior, Enrollment Counselor,
Military and Adult Learners at
Columbus State University

#### October 29th



Marguerite Pressley
Davis
Business Financial
Strategist



Alok Gupta

Managing Director, Co-Founder
at Loki Equity Ventures



**Nicholas Downey** Engineer, Founder CEO, Nead Wax, Inc.



Marie "Mayte" Peck President of SheLends Consulting





## 2020 Teleconference Invites

May 5<sup>th</sup>



May 21st



June 3<sup>rd</sup>



July 22<sup>nd</sup>







# Teleconferences — Stat Reports

	<b>May 5</b> <sup>th</sup> Relief & Resources for Small Business in GA	May 21 <sup>st</sup> Financial Scams: COVID & Beyond	June 3 <sup>rd</sup> Making  Money Moves
Attendees	1,644	5,215	442
Outbound calls	17,809	57,290	4,508
Picked up phone	4,048	16,194	1,328
Call success rate	62%	77%	91%
Best Response Poll Question	Do you feel like you received on today's teleconference helpful insight into financial tools and resources that you can leverage for your business? 92% Yes	No poll questions	Do you feel like you received helpful insight into how to better manage your finances? 70% Yes  Do you have a clear understanding of where your money goes? 68% Yes





# Teleconferences — Stat Reports

	<b>July 29<sup>th</sup></b> Rebuilding & Recovering Financially	September 15 <sup>th</sup> Mission Readiness: Helping Military Families Protect Their Finances From Coronavirus Challenges	October 29 <sup>th</sup> Financial Scams: COVID & Beyond
Attendees	1,472	931	436
Outbound calls	1,381	10,104	4,431
Picked up phone	3,873	7,362	4,247
Call success rate	63%	74%	96%
Best Response Poll Question	Do you feel like you received on today's teleconference helpful insight into strategies and resources that you can leverage for your business to help you financially recover during these times?  96% Yes	Has the financial uncertainty over the past few months affected your family's plans for staying in or leaving the military?  Yes 100%  Did you learn about any new strategies or resources that can help your family in this program? Yes 82%	Has funding been a barrier for you in growing your small business? Yes 85% Did you find todays session helpful in identifying funding options for your small business and strategies on how to approach the fundraising process?  Yes 98%





# She Leads 2021 Webinars

# 7 Webinars + planning for Sept & Nov 1 Live event in October-planning stages

#### **FEB 10-**

Funding Your Business: How To Get The Piece Of The Pie

FEB 25-

**Building Wealth** 

**APRIL 29-**

**Smart Money Moves** 

**MAY 6-**

A Financial Mindset: The Secret Sauce to Success

**JUNE 24-**

The Juggling Act: Managing Competing Financial Priorities

**JULY 27-**

Securing Capital: Navigating the Process

**AUGUST 25-**

Getting Back on Track: Rebuilding Your Personal Finances and Small Business Post Pandemic

# 2021 Webinar Guest Speakers



SHARYL SUTTON Moderator



**LISA HOPKINS**Moderator



**DONNA LOWRY**Moderator for Teleconferences
Host of GBS's Lawmakers

#### February 10<sup>th</sup>



Marguerite Pressley Davis Business Financial Strategist



**Nicholas Downey** Engineer, Founder CEO, Nead Wax, Inc.



Marie Peck
President of SheLends
Consulting



Cait Howerton,
MBA, AFC®, CFP®
Regional director
SEC Atlanta, Regional Office



Kristin Pugh CFP®, Senior Wealth Advisor TrueWealth LLC



Chloé A. Moore, CFP® Founder, Financial Staples



Malik Lee, CFP®, CAP®, APMA® Managing Principal and Founder of Felton & Peel Wealth Management





Cait Howerton, MBA, AFC®, CFP® Regional director SEC Atlanta, Regional Office



Alex Wilson, CFP®, BFA™ Lead Financial Planner, Facet Wealth



**Dr. Juanita Warren**, AFC<sup>®</sup> Financial Coach, SmartPath, Financial Counselor, Zeiders Enterprises



Nicholas Downey Engineer, Founder CEO, Nead Wax, Inc.

May 6th



Ashish Mistry
Investor & Advisor,
BLH Ventures, Inc.



Anita Davis
President and Chief
Funding Matchmaker,
Praxis Strategic Solutions





# 2021 Webinar Guest Speakers



**DONNA LOWRY**Moderator for Teleconferences
Host of GBS's Lawmakers

June	July	August 25	
Shardea M. Ages, CFP® Partner, Wealth Advisor	Marguerite Pressley Davis Founder & CEO, Finance Savvy CEO™ and creator of Your Profit Playbook™	Shardea M. Ages, CFP® Partner, Wealth Advisor	
Serina Shyu, AIF®, CFP®  Board Member for the Financial Planning Association of Georgia	Kaseem Ladipo Principal of The KAL Firm	Clinton Ages Implementation Coach and Change Management Practitioner	
Kamila Elliott, MBA, CFP® President of GRID 202 Partners	Marie Peck President of SheLends Consulting	Kristin Pugh CFP®, Private Wealth Manager, Creative Planning President, Financial Planning Association of Georgia	









Sharyl Sutton

Sharyl Sutton works as a Voter Education Coordinator for the Georgia Office of Secretary of State Previously, she worked for broadcast network affiliates in several states across the country as a News Anchor, Political Reporter and Newscast Producer.



#### Guest Speaker

CEO of MerchLogix, Inc., an Atlanta-based software company. Nick graduated from the Georgia Institute of Technology in 2002 with a BS in Electrical and Computer Engineering. Nick is a former member of the Atlanta Technology Angels and sits on the Board of Directors of several Atlanta organizations. Nick has served as



a coach for the Georgia Tech Business Plan competition, and the







( @SheLeadsGA

Click EVENTS listing "Funding Your Business"

Marguerite Pressley

Business Financial Strategist

Entrepreneur, investor, author,

business strategist, and financial

Maria "Mayte" Peck

Maria was born in New York

City and raised in Peru. Only ten

opened Sweet Devil Moon Tapas

President of SheLends Consulting

years after arriving in Georgia, Maria

Davis

Guest Speaker

expert. Creator of Your Profit Playbook", the leading online

Guest Speaker

program to support small businesses through financial

Bar - meeting the financial challenges of running and

managing a 1 Million-dollar yearly budget for six years. Later she joined Access to Capital for Entrepreneurs a non

profit lender as Small Business Loan Officer. Furthermore,

she is the Principal Managing Partner at Mark of the Potter a 51-year-old family business and serves as the Board Chair for the Latino Community Fund of Georgia.

- You will receive a pre-call event reminder the day prior using the phone number you
- System will call you on the day of the event
- speakers during the webinar, you can call 877-229-8493 using the PIN 119505

REGISTER NOW FOR OUR NEXT FREE WEBINAR ON FEB 25TH

"As a small business owner myself, I understand the economic turmoil that COVID-19 has brought upon Georgia."

Brad Raffensperger













#### Lisa Hopkins, Moderator

Ms. Hopkins is the current President of the North American Securities Administrators Association, Previously she served as chair of NASAA's Corporation Finance Section and has served on NASAA's Investment Adviser. Section Committee as well as the Finance and Audit, Member Services, and Investment Adviser Continuing



Cait Howerton, MBA, AFC", CFP" Guest Speaker

Cait Howerton, MBA, AFC®, CFP® is a Lead Financial Planner, a CERTIFIED FINANCIAL PLANNER" (CFP®) Professional, and an Accredited Financial Counselor®. She believes

that all people should have access to equitable, objective, and conflict-free financial advice; it is her personal mission to make sure that financial planning is for all, not just for the few.



Kristin Pugh, CFP® Guest Speaker Private Wealth Manage

Manager, working directly with her clients to create and maximize a customized financial plan planning. Kristin brings to her clients more than 14 years of experience in the financial services industry. Prior to joining Creative Planning, she worked for

Kristin Puch, CFP®, serves as a Private Wealth planning, risk management, retirement and employee benefits and estate



Chloé A. Moore, CFP\* **Guest Speaker** Founder, Financial Staples

Chloe Moore, CFP®, is the Founder of Financial Staples, a virtual, fee-only financial planning firm based in Atlanta, GA and serving clients nationwide. Her firm is dedicated to serving tech

employees who are entrepreneurial-minded, philanthropic, and purpose driven. Chloe believes that money is an emotional topic and it impacts many aspects of our lives. She enjoys helping clients unpack their money history and discover how they can use money to support a life that is most meaningful to them.



#### Malik Lee, CFP", CAP", APMA" Managing Principal and Founder of Felton & Peel Wealth Management

Malik S. Lee is a financial expert with nearly two decades of experience and is the Managing Principal and Founder of Felton & Peel Wealth

Management. A full-service, comprehensive wealth management firm servicing clients nationwide with offices in both Atlanta and New York Malik graduated with a degree in Finance from Morehouse College and is a CERTIFIED FINANCIAL PLANNER\*, Chartered Advisor in Philanthropy\*. and an Accredited Portfolio Management Advisor'

www.vekeo.com/georgiasecstate

- Click EVENTS listing "Building Wealth" on FEBRUARY 25
- nation email will be sent
- ou will receive a pre-call event reminder the day
- If you have a question for one of the speakers during the webinar, you can call 677-229-6493 using the PIN 119505











"The American experiment is about giving everyone the opportunity to succeed and providing Georgians with the right tools and information to benefit from the state's strong economy is a great way to do that."

- Brad Raffensperger





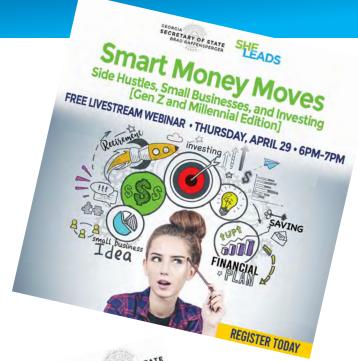






"Every generation has the capacity to influence the economy. As a generation carrying new personal financial responsibility, it is critically important for Gen Z'ers and Millennials to be on a path toward financial security."

- Brad Raffensperger.











"The most critical foundation piece to being able to achieve your small business goals requires having the right mindset. It requires more than a step-by-step guide to meet your goals."

- Brad Raffensperger







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Donna Lowry

Donna Lowry is a seven-time Emmy award vinner and veteran journalist. She currently hosts Lawmakers on GPB



Shardea M. Ages, CFP\* Partner, Wealth Advisor

Shardea has been in the financial services industry since 2008. Graduating during the Great Recession, Shardea was determined to follow her passion. Her experience in banking, investment management and insurance prepared her for her role with Greenwood Wealth Management. Shardea believes that everyone deserves access to prudent financial advice; she meets her clients where they are today and helps them



#### Serina Shyu, AIF", CFP" Guest Speaker Board Member for the Fina

Serina is passionate about helping members: their financial resources to build a great life. She believes in the importance of individuals and families rooting dreams and aspirations in a strong understanding of their financial situation. Serina takes a genuine, personal approach to financial planning focused on empowering members to align their financial assets with their values and goals.



#### Kamila Elliott, MBA, CFP Guest Speaker

esident of CRID 202 Partners Kamila is the President of GRID 202 Partners, a financial planning firm with locations in Washington DC, Georgia, and North Carolina. She has nearly

two decades of financial planning and investment experience assisting high net worth individuals, endowments & foundations and business owners with comprehensive wealth solutions and holistic planning.

#### Register free today! www.vekeo.com/georgiasecstate

- · Click EVENTS listing "The Juggling Act" on June 24
- · Provide requested information
- · Confirmation email will be sent
- · You will receive a pre-call event reminder the day prior using the phone number you provided
- · System will call you on the day of the event
- · If you have a question for one of the speakers during the webinar, you can call 877-229-8493 using the PIN 119505

Livestream can be viewed at

SOS Facebook









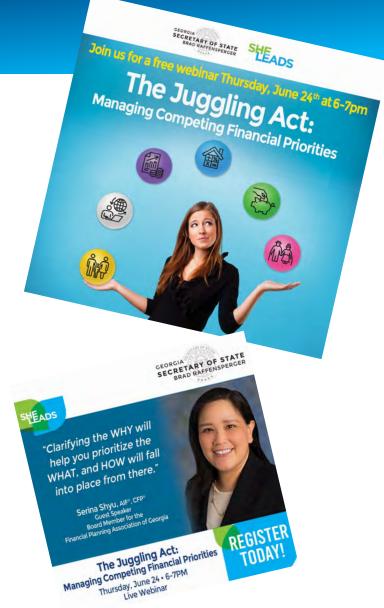






"I am happy to give Georgians guidance on how to balance the competing financial priorities in their lives."

- Brad Raffensperger









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Donna Lowry

Donna Lowry is an award-winning journalist who combines a passion for storytelling with a desire to empower others with the communication and critical thinking skills surrounding political, educational, and financial issues. Through her firm, Donna Lowry Communications, she provides consulting, writing, and producing services for educational, media, professional, and business outlets. Donna is the host of Lawmakers on Georgia Public



Kaseem Ladipo Guest Speaker Principal of The KAL Firm

Kaseem Ladipo is Principal for The KAL Firm, an advisory firm specializing in social impact solutions for clients that include nonprofits.

foundations, corporate social responsibility departments, and philanthropists - all looking to make their mark in the world. The KAL Firm's services include strategy development, executive coaching, fundraising, and board development. Kaseem has an extensive background in non-profit leadership, having led three non-profit organizations and held several board positions in his career. >>Read full bio



Marguerite Pressley Davis Founder & CEO, Finance Savvy CEO™ and creator of Your Profit Playbook™

Marquerite, a former Wall Street financial analyst, business strategist, and top ranked business money expert, named Atlanta's 40 Under 40 by Atlanta Business Chronicle, coauthored "Girl Power Uncensored" with her chapter "From Wall Street To Helping Main Street", is an accredited angel investor. host of the podcast "Finance Savvy CEO", the creator of Your Profit Playbook\* - the leading business financial planning training program for small business owners, and Founder & CEO of financesavvyceo.com. >>Read full bio



Maria "Mayte" Peck Guest Speaker resident of SheLends Consulting

Maria was born in New York City and raised in

Peru. Only ten years after arriving in Georgia, Maria opened Sweet Devil Moon Tapas Bar-meeting the financial challenges of running and managing a 1 Milliondollar yearly budget for six years. Later she joined Access to Capital for Entrepreneurs a non-profit lender as Small Business Loan Officer. Furthermore, she is the Principal Managing Partner at Mark of the Potter a 51-year-old family business and serves as the Board Chair for the Latino Community Fund of Georgia. >>Read full bio

#### Register free today! www.vekeo.com/georgiasecstate

- · Click EVENTS listing "Securing Capital" on July 27
- · Provide requested information · Confirmation email will be sent
- · You will receive a pre-call event reminder the
- day prior using the phone number you provided
- · System will call you on the day of the event
- . If you have a question for one of the speakers during the webinar, you can call 877-229-8493 using the PIN 119505

Livestream can be viewed at

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accessing capital is to a company's success."

"As small business owner, I

- Brad Raffensperger

know how important









#### LIVE WEBINAR WEDNESDAY, AUGUST 25 • 6-7PM

HOSTED BY SECRETARY OF STATE SHEADS





Donna Lowry is an award-winning journalist who combines a passion for storytelling with a desire to empower others with the communication and critical thinking skills surrounding political, educational, and financial issues. Through her firm Donna Lowry Communications, she provides consulting, writing, and producing services for educational, media, professional, and business outlets. Donna is the host of Lawmakers on Georgia Public Broadcasting. »Read full bio



#### Clinton Ages ntation Coach and Chanc

Coach Clinton Ages is an executive coach

and change management practitioner with years of experience enhancing the performance of individuals, executives, teams and organizations. His background encompasses a wide range of programs and initiatives for goal setting, individual development, team building, organizational design, and facilitation; helping individuals and teams across a wide variety of functions and industries build the skills required to positively impact performance His purpose is helping people create meaning in their own lives and in their organizations, which results in motivated employees, custome commitment and bottom-line performance. >>Read full bio



#### Shardea M. Ages, CFP®

Shardea has been in the financial services industry since 2008. Graduating during the Great Recession. Shardea was determined to follow her passion. Her experience in banking, investment management and insurance prepared her for her role with Greenwood Wealth Management. Shardea believes that everyone deserves access to prudent financial advice: she meets her clients where they are today and helps them get to where they want to be tomorrow.



Kristin M. Puah, CFP® Guest Speaker Private Wealth Manager, Creative Planning

Manager working directly with her clients to create and maximize a customized financial plan addressing all aspects of a healthy financia life including investments, tax planning, risk management, retirement and employee benefits and estate planning. Kristin brings to her clients more than 15 years of experience in the financial services industry. Prior to joining Creative Planning, she worked for an independent inve

#### Register free today!

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- · Click EVENTS listing "Getting Back on Track on August 25
- · Provide requested information
- · Confirmation email will be sent
- · You will receive a pre-call event reminder the day prior using the phone number you provided
- · System will call you on the day of the event
- · If you have a question for one of the speakers during the webinar, you can call 877-229-8493

Livestream can be viewed at











- Brad Raffensperger

"Covid-19 has been a time of financial stress but I want Georgians to know that I am here for them. am happy to provide Georgians with the tools and resources to keep their finances on track despite the economic challenges brought on by the pandemic."







# Webinars — Stat Reports

	February 10 <sup>th</sup> Funding Your Business	February 25 <sup>th</sup> Building  Wealth	April 29th Smart Money Moves
Attendees	649	546	536
Outbound calls	3,367	3,544	4,061
Picked up phone	3,314	3,461	3,753
Call success rate	90%	92%	92%
Best Response Poll Question	Did you find today's session helpful in better understanding your options to getting capital for your business and strategies to use to help you secure it?  Yes 100%	Did you find today's session helpful in understanding how you can better manage your finances?  Yes 98%	If you have a business, would you know how to get funding for it?  No 82%  Do you feel like you received helpful insight into how to better manage your finances?  Yes 89%





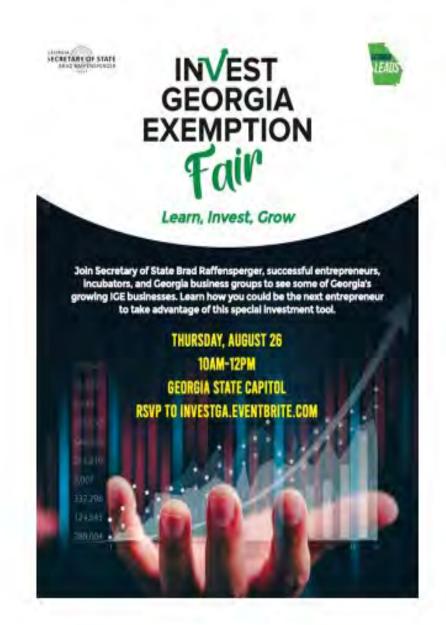
# Webinars — Stat Reports

	May 6 <sup>th</sup> A Financial Mindset: The Secret Sauce to Success	<b>June 24<sup>th</sup></b> <i>Building Wealth</i>	<b>July 27th</b> Securing Capital: Navigating the Process
Attendees	434	416	574
Outbound calls	4,145	4,199	4,341
Picked up phone	3,816	3,853	3,888
Call success rate	92%	92%	92%
Best Response Poll Question	After tonight's webinar, do you feel you have a better understanding of what "financial mindset" is for your business success?  Yes 100%	Do you feel like you received helpful insight how to manage your competing financial priorities?  Yes 100%	Has securing enough capital for your business been a hurdle for you in growing your business? Yes 88%  Have you found todays session helpful in helping you understand what to expect from the funding raising process, how to prepare, and potential resources to explore? Yes 97%





# INVEST **GEORGIA EXEMPTION**



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# SheLeads event channel

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- Register for events
- Listen to past events



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#### SheLeads streaming web page

 Live audio streaming on SOS/She Leads website & SheLeads Facebook page







### Social Media Presence







She Leads - Women's
Investment and Financial
Empowerment





